

HM soon to be our standard stop-loss solution

QUESTIONS AND ANSWERS

HM Life Insurance Company (HM) will soon become the standard stop-loss solution for Blue Cross and Blue Shield of Nebraska (BCBSNE). However, we will continue to offer alternative stop-loss options through our other preferred stop-loss carriers, with no additional fee.

1. Why is HM becoming BCBSNE's standard stop-loss solution?

We have worked with HM for several years to offer stop-loss products to our self-funded customers. We're expanding our preferred relationship with them because of their size, expertise and our excellent experience with them.

2. What is the effective date?

HM will become our standard solution starting April 1, 2020.

3. When will the transition occur for existing group business?

Existing group business will transition to HM's coverage upon renewal. New business will receive HM's coverage upon their effective date.

4. How will the coverage be branded?

The coverage will be an HM policy, but it will refer to BCBSNE in the proposal.

5. Will BCBSNE allow other third-party reinsurance carriers?

Yes, we will continue to work with our other preferred vendors, with no additional fees. We will also allow non-preferred reinsurance carriers, but fees will apply.

6. Does HM require lasers with their reinsurance contracts?

No, lasers are not a requirement. However, purchase of lasers may be available.

7. May brokers work directly with HM on renewals?

Brokers will have the option to work directly with HM, just as they do today.

8. Will HM include an external pharmacy benefits manager (PBM) in their stop-loss policy?

Yes.

9. What is the timing for HM to issue a stop-loss proposal?

HM will provide a preliminary proposal with seven months of current plan year data and a firm proposal with nine months of current plan year data.

HM Life Insurance Company, Pittsburgh, PA, is an independent company that underwrites and administers Stop Loss coverage in all states, except New York, for Blue Cross and Blue Shield of Nebraska, an independent licensee of the Blue Cross and Blue Shield Association.